



**Annual 2008 VA/DoD Joint Venture Conference**

# **Tripler Army Medical Center and VA Pacific Islands Health Care System**

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# Agenda

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- Brief overview of sharing relationship
  - Describe one aspect of your sharing relationship that is most successful.
    - What is the sharing arrangement?
    - What makes it successful?
    - What are the reimbursement methodologies used?
    - What challenges/barriers occurred?
      - How were they solved?
  - Other best practices at the Joint Venture
  - Lessons Learned
  - Contact Information



# Overview of Sharing Relationship



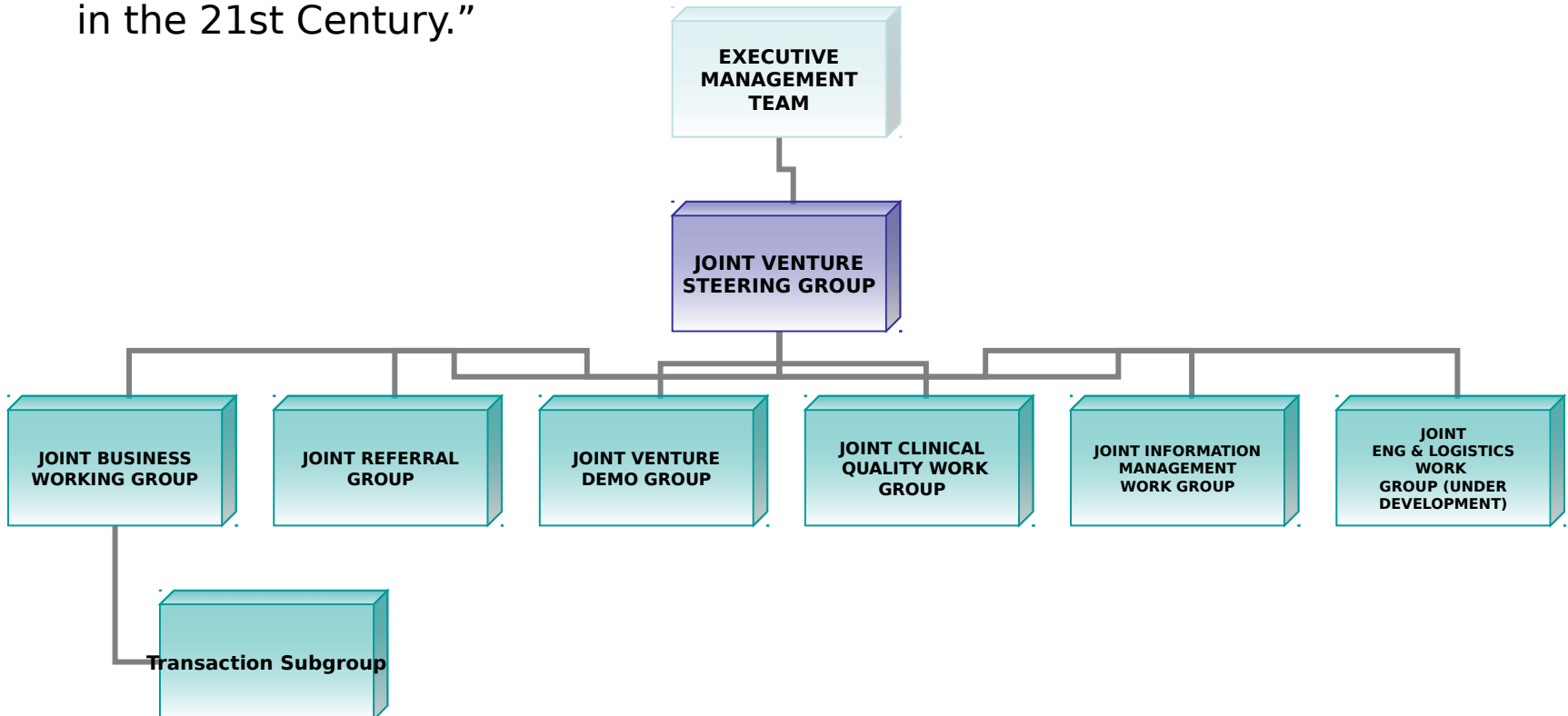




# Overview of Sharing Relationship



- **Mission** “Caring and Working Together...Pacific Regional Medical Command and the VA Pacific are committed to providing our beneficiaries the finest health care in the Pacific.”
- **Vision** “To be the model DoD/VA integrated comprehensive health care system in the 21st Century.”





# What is Successful



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- Size and complexity of the Joint Venture program
  - Maturity of the Joint Venture program
  - Ability to develop new initiatives as opportunities are identified
  - Development of the working group structure



# What makes it Successful



- Communication, Communication, Communication, Communication, Communication, Communication, Communication, Communication, Communication
- TAMC and VAPIHCS Leadership support
- Dedicated staff who work day-to-day issues/concerns
- Island limitations for specialty care
- Seeking win-win solutions
- Integrity and trust
- Ability to think “out of the box” (ROFR, shared providers, support staff)



# Reimbursement Methodology Used



- **Inpatient** – IAW VA-DoD Health Care Resource Sharing Rates-Billing Guidance for Inpatient Services with added charges for discharge medications, specialized equipment and supplies, “other than acute” admits/outliers; observation (hourly), and readmissions
- **Professional charges** – based on rounds visits
- **Psychiatric** - Per diem charge
- **Outpatient** – IAW HA/VHA guidance for OP Services (CMAC minus 10%); default to CMS RVU/APC tables for missing/incomplete codes; Orthotic support at actual cost
- **Emergency Room** – CMAC minus 10%; transport at flat rate per trip
- **Ancillaries** - Lab & Rad (CMAC minus 10%); Autopsy Services (flat fee/autopsy); Pharmacy - TBD



# Reimbursement Methodology Used

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- **Non-medical/Other**
  - PRRP (overhead costs plus NCD, linen, and IM/IT support)
  - Radiation Protection (cost/hr)
  - Security & Med Maintenance (FTEs)
  - Housekeeping (contract and COTR)
  - Food Service (varies by type of support)
  - CMS (FTE support, supplies & associated costs)
  - Dental Support (ADA costs)
  - Consumer Price Index used for inflation year to year





# Challenges/Barriers

## What occurred/How it was solved



### CHALLENGE/BARRIER

Late Billing

Agency/Service policies do not consider impact on VA/DOD resolve

Lack of interagency IT business application software

Workload not captured in VA systems

Interpretation of bartering accounting" vs guidance

### RESOLUTION

Earlier development and signature of the RM; implementation of the National Agreements; creation of working sub-group

National joint policies vs each site attempting to

'DR' and Enhanced 'DR' bidirectional business software

Modify VistA Fee

Consider "value cost accounting



# Other Best Practices at the Joint Venture

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- Created local joint policies
- MSA covers only stable core elements of sharing arrangement
- Overcoming “we” vs “them” mentality
- Recognizing differences, yet reaching consensus
- JIF benefits 50-50 wherever possible



# Lessons Learned



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- Communication is essential
  - Document agreements/understandings
  - Trust and Integrity
  - Patient-centered focus
  - Multi-disciplinary teams are essential in the development of initiatives



